



# Start of the year press conference 2024

7 February 2024

A photograph of a man with grey hair carrying a young boy on his shoulders. They are outdoors in a park-like setting with trees and sunlight. The man is smiling and looking upwards, and the boy is also smiling and looking upwards. They are holding hands, with the man's hands raised and the boy's hands resting on the man's hands. The man is wearing a light blue button-down shirt over a white t-shirt, and the boy is wearing a blue t-shirt and dark sandals. The background is a soft-focus green forest with sunlight filtering through the trees.

**Taking responsibility  
for the future.**  
This is our mission.

# 2023: Implementing transformation

Climate &  
environment

Digitalisation  
& innovation



Managing impacts  
& mobilising private  
capital

The top-performing  
KfW



Climate-friendly  
SMEs

KfW / Dawin Meckel/OSTKREUZ



Digital  
infrastructure

stock.adobe.com / nerminmuminovic



Growth Fund

stock.adobe.com / Gorodenkoff



stock.adobe.com / David

# 2023 financial year



# KfW Group 2023

New business at pre-COVID levels

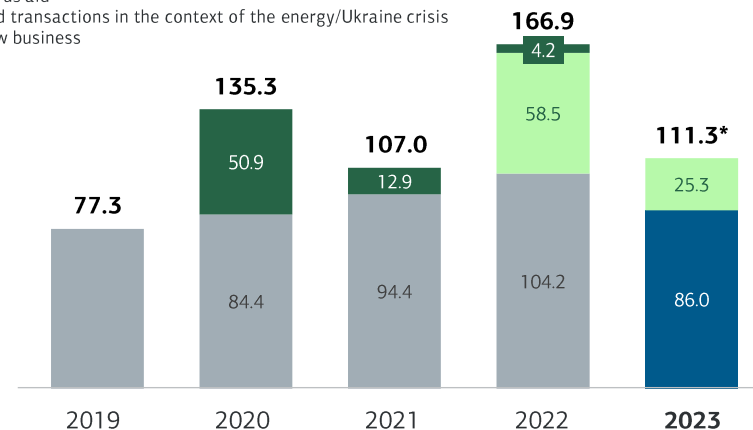


# 111.3 billion euros\*

New business

(EUR in billions)

- Coronavirus aid
- Mandated transactions in the context of the energy/Ukraine crisis
- Other new business



## 77.1

Domestic promotional business

## 24.2

Export and project finance

## 10.9

Development finance

## 0.5

Financial markets

\*Adjustment for commitments of Export and project finance with refinancing from KfW programme loans (2022: EUR 241 million, 12/2023: EUR 1.33 billion)

# Promotion in Germany

Normalisation of promotional activities

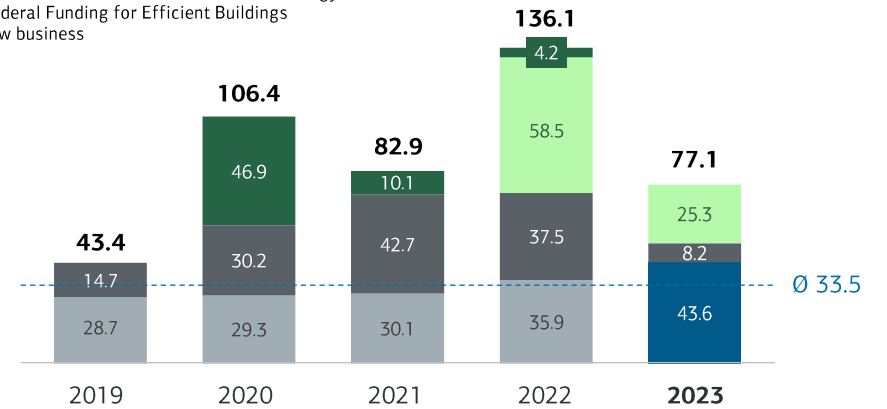


# 77.1 billion euros

Commitment volume for new business

(EUR in billions)

- Coronavirus aid
- Mandated transactions in the context of the energy/Ukraine crisis
- EBS + Federal Funding for Efficient Buildings
- Other new business



18.8

Private  
Clients

20.4

SME  
Bank

17.0

Customised  
Financing  
Banks /  
Corporates

18.8

Municipal /  
Social  
Infrastructure

2.1

KfW Capital



**Refurbishment of housing stock and climate-friendly construction**



**Creation of affordable housing**

**Affordable sustainable housing**



**Climate-friendly heating**



**Utilisation of existing buildings**



# KfW Capital

Important contribution to strengthening the VC ecosystem

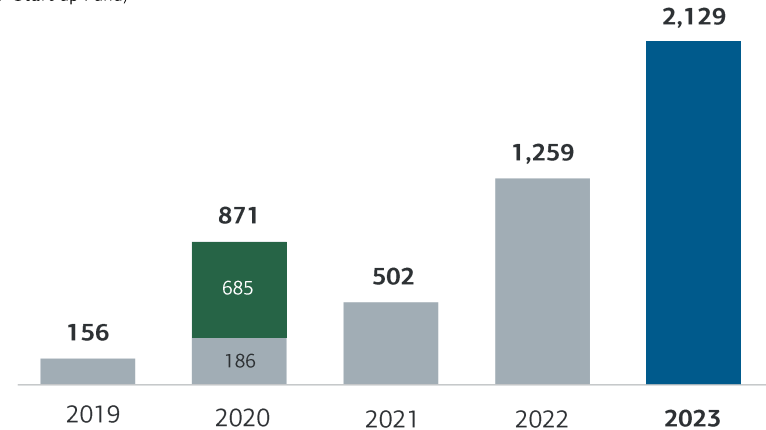


# 2.1 billion euros

KfW Capital commitments

(EUR in millions)

■ Special effect due to coronavirus package of measures (excl. ERP Start-up Fund)



# Promotion of the German and European economy

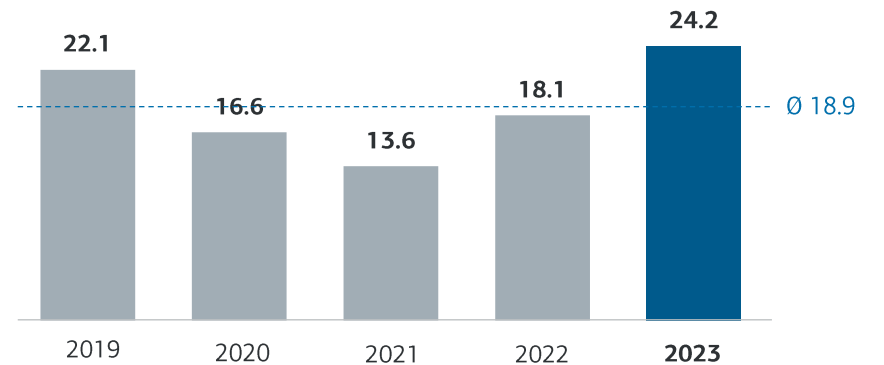
KfW IPEX-Bank: Reliable partner to the export industry



# 24.2 billion euros

Export and project finance\*

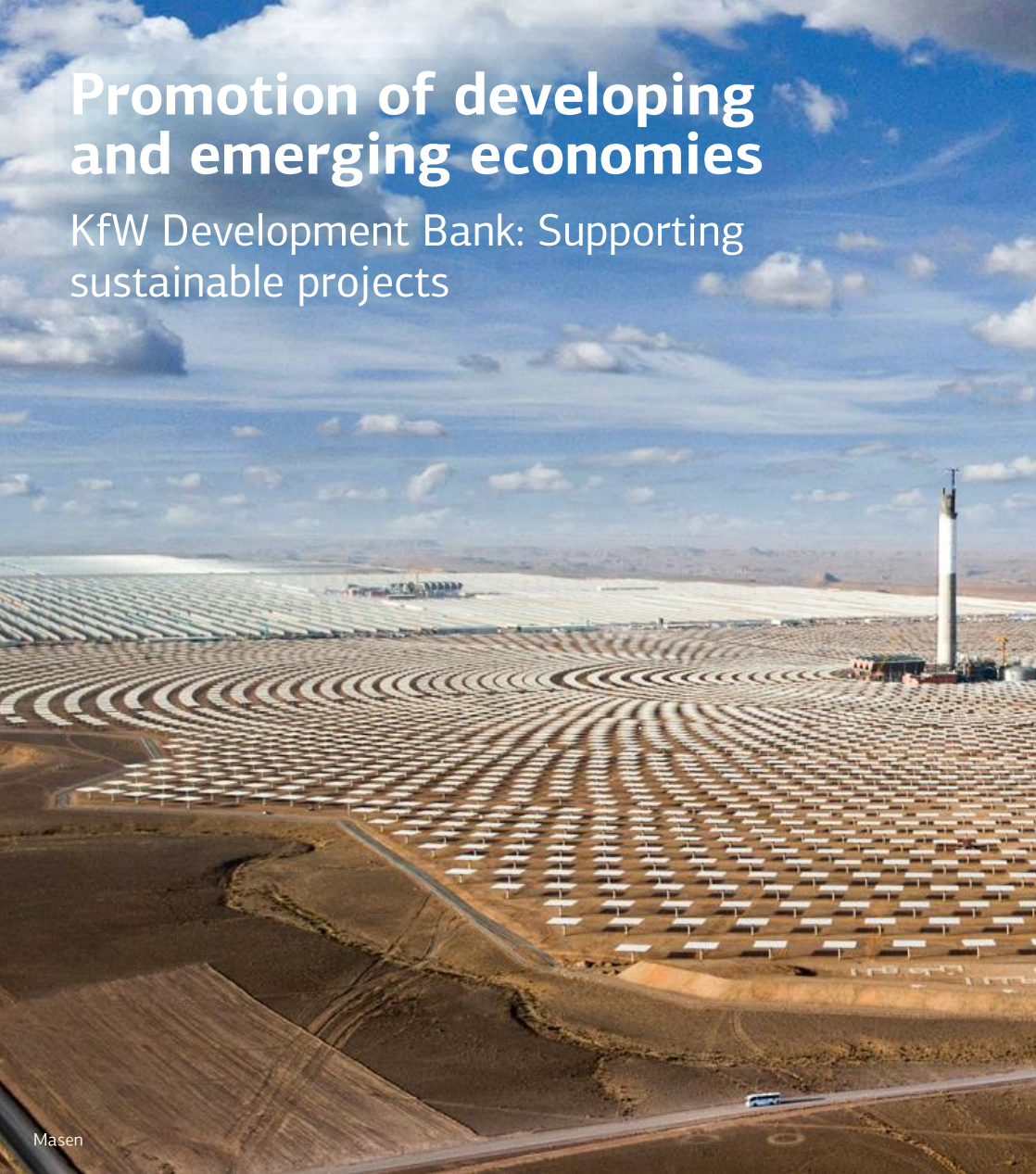
(EUR in billions)



\*including CIRR ship refinancing scheme, ERP export financing programme incl. AKA CIRR and Africa CIRR

# Promotion of developing and emerging economies

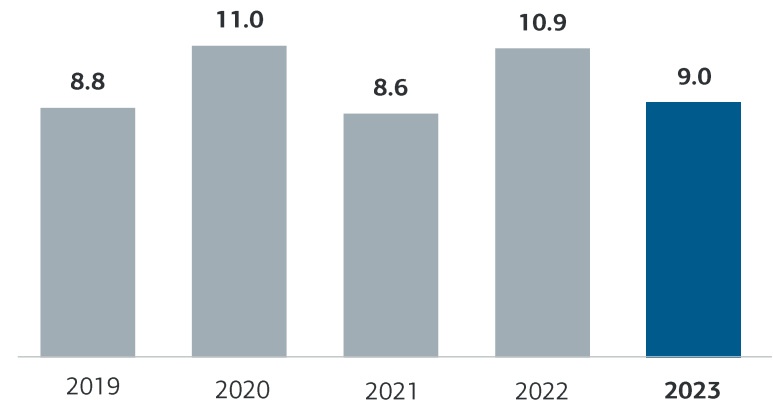
KfW Development Bank: Supporting sustainable projects



# 9.0 billion euros

New commitments

(EUR in billions)



# Promotion of developing and emerging economies

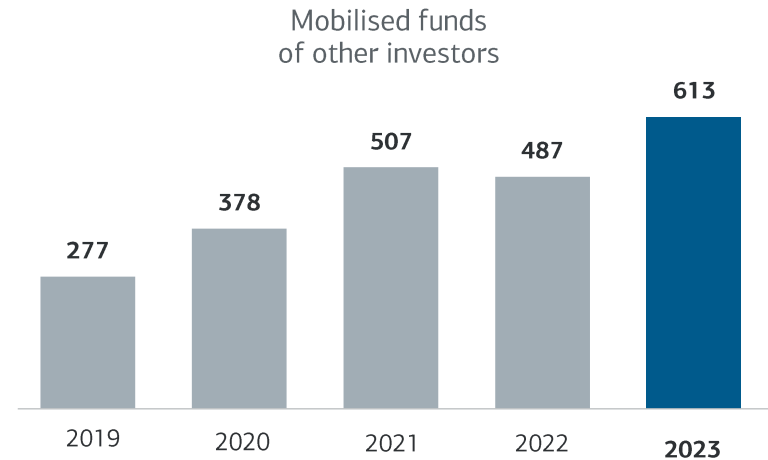
DEG: Financing private companies and supporting them in their sustainable transformation



# 1.9 billion euros

Funds for investments  
(loans and equity investments)

(EUR in millions)



# Capital market activities

Highest volume of borrowing to date

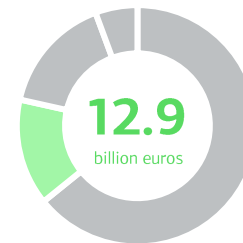


# 90.2 billion euros

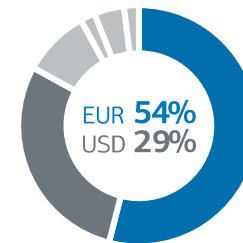
Capital market refinancing



KfW Benchmark programmes



Green Bonds – Made by KfW



Refinancing in EUR and USD

Outlook for 2024

**90-95**  
billion euros  
volume

of which

**10-13**  
billion euros  
of green bonds

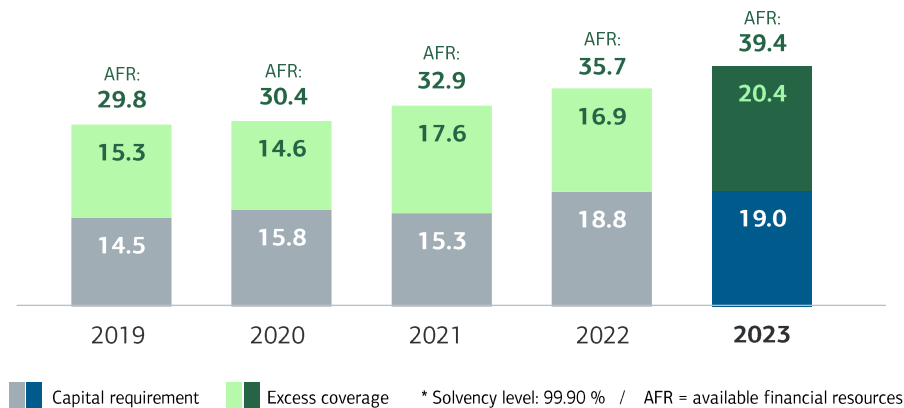
# Risk-bearing capacity

KfW once again the safest bank in the world



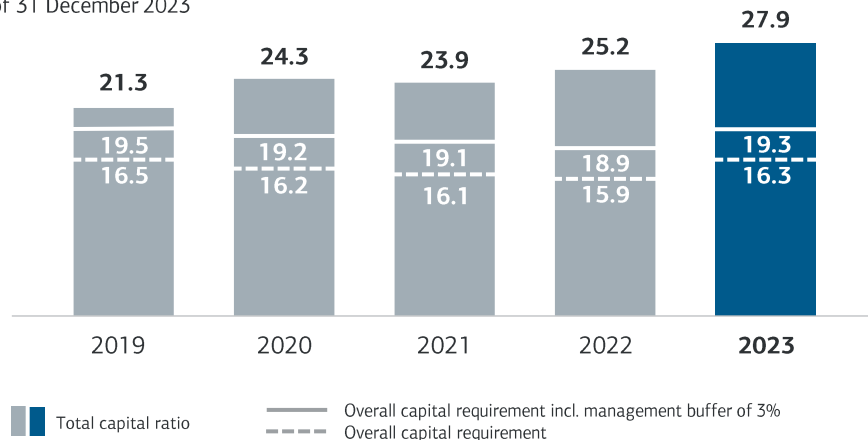
## Economic risk-bearing capacity (EUR in billions)

As of 31 December 2023



## Normative risk-bearing capacity (in %)

As of 31 December 2023

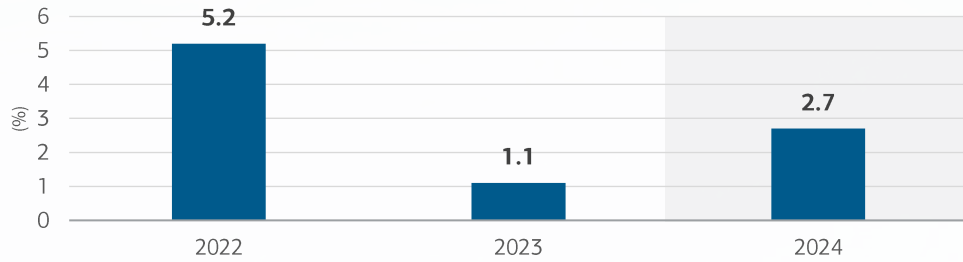


2024:  
Supporting the transition.  
**Shaping the future.**

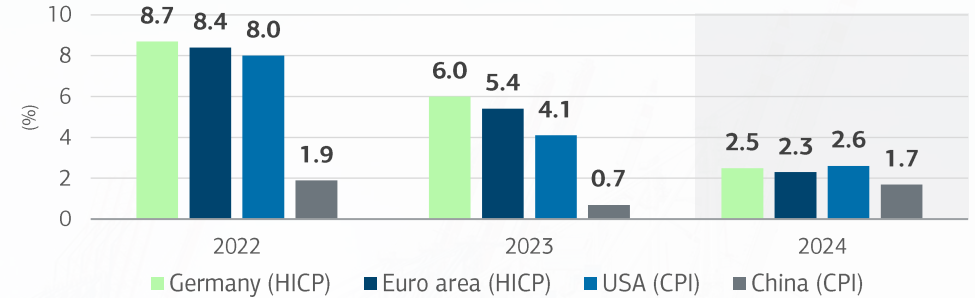


# Economic environment 2024

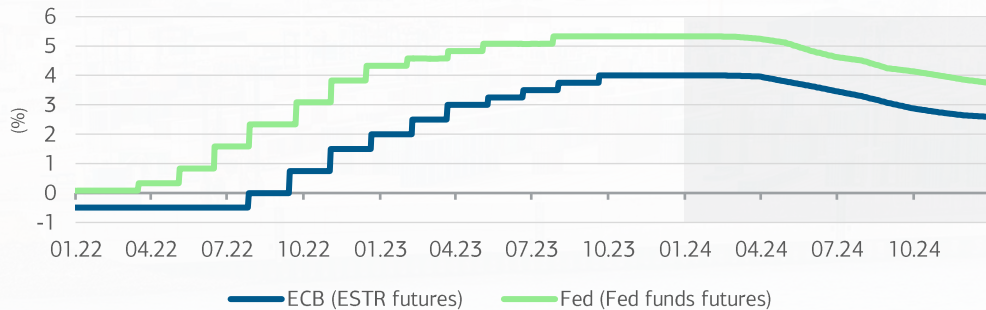
## Growth in global trade (in real terms)



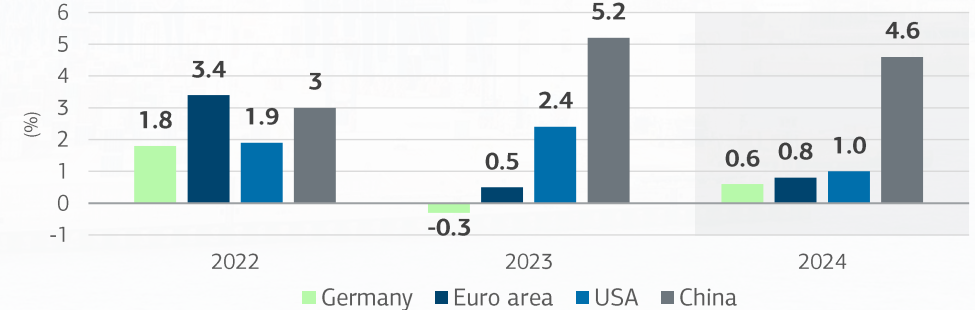
## Inflation rates



## Key interest rates and current interest rate futures



## Real economic growth





# Transformation underway, but still requires huge effort

## Corporates



Ø EUR 120 million p.a. necessary climate action investments **by 2045** in the corporate sector

72

EUR in millions, 2022

1/5

Reduction of greenhouse gas emissions compared to 2023 needed to achieve the 2030 greenhouse gas reduction target

Source: Current status: Agora Energiewende, target as per Federal Climate Change Act (KSG). Investments in 2022 in the corporate sector, need for investment: KfW Research, KfW Climate Barometer 2023

## Households



2/3

of new buildings use renewable energies as the primary energy source



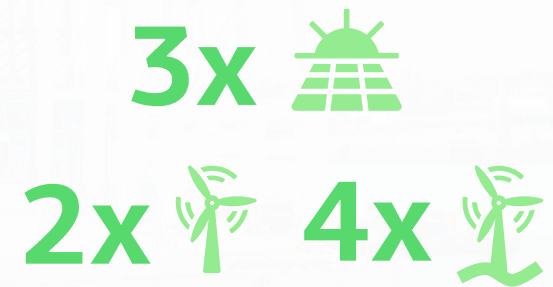
Target achievement depends on **renovation rate: currently at 0.8% vs. necessary close to 2%**

Source: Umweltbundesamt (UBA), Agora Energiewende. Current renovation rate: Bundesverband energieeffiziente Gebäudehülle (BuVEG). Target renovation rate: Deutsche Energie-Agentur GmbH (dena). Share of renewable energy as primary heating energy in newbuilds (61.4%): Federal Statistical Office (destatis)

## Renewable energy sources

52%

Share of renewable energies in electricity consumption



2030 target

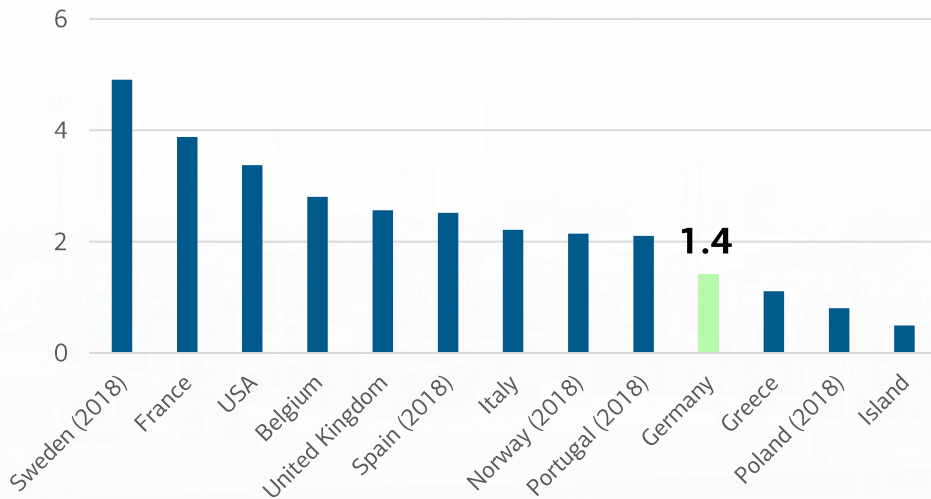
Sources: Agora Energiewende, target as per Federal Climate Change Act (KSG). Renewable energy share of gross electricity consumption: BDEW. Required renewable energy expansion: Targets from EEG 2023, current status: Federal Network Agency

# The decade of decision is also a decade of investment

## Investment is the basis for competitiveness

- **Digitalisation & innovation in Germany:** Increase in IT investment from currently around EUR 50 billion to EUR **100 to 150 billion p.a.**

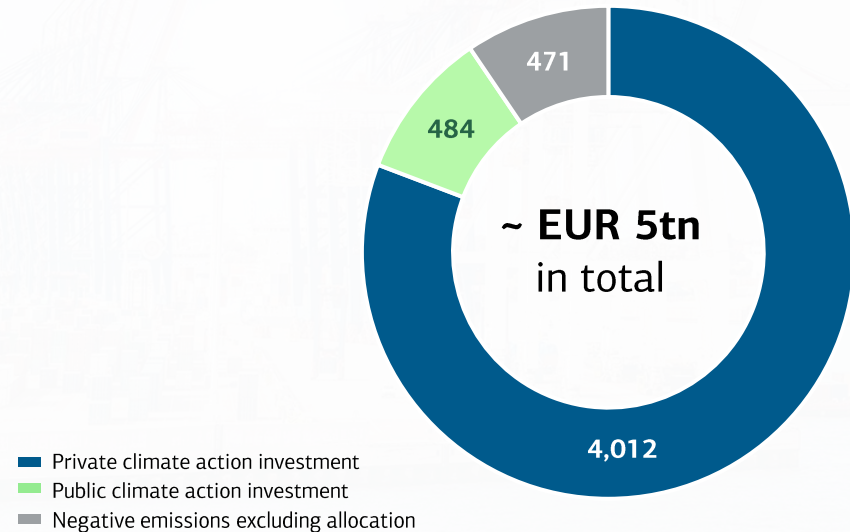
IT investment in relation to GDP in international comparison  
(in percent, 2019)



## Investment is key to achieving climate neutrality

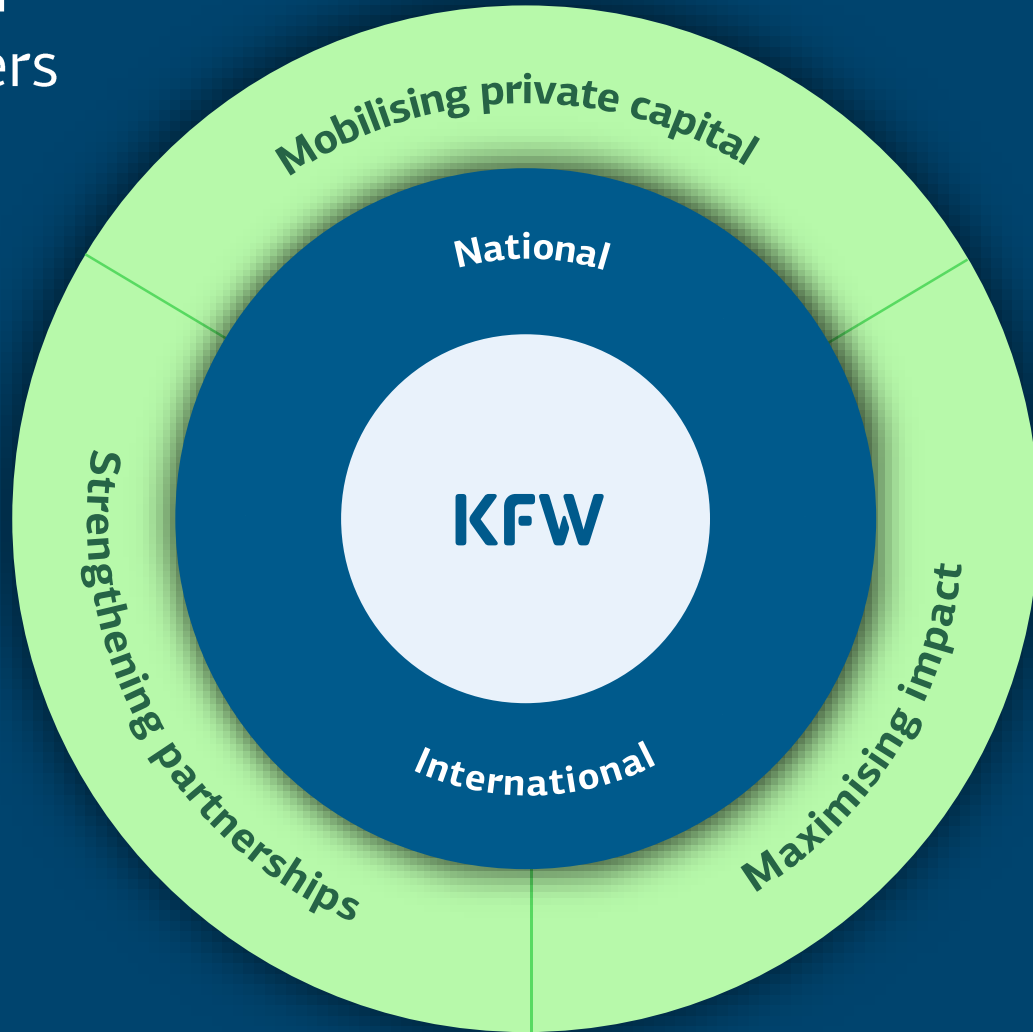
- **International climate targets:** financing gap of USD 27 trillion by 2023
- **Germany:** EUR 5 trillion up to the middle of the century

Necessary investment to achieve climate neutrality  
(EUR in billions)



# KfW as an enabler

Three essential levers





**Energy transition**  
(Buildings, transport, industry, energy)

stock.adobe.com / slavun



**Strengthening the ecosystem  
for innovation &  
promotion of German SMEs**

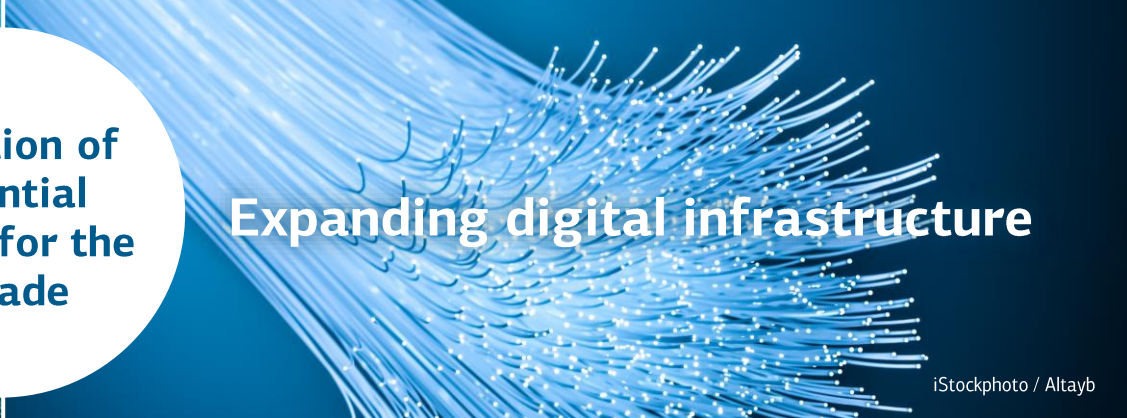
Company Docs: KfW / Jonas Wresch



**Biodiversity**

Moment via Getty Images / M.M. Sweet

**Selection of  
essential  
topics for the  
decade**



**Expanding digital infrastructure**

iStockphoto / Altayb



**Securing raw material supply  
& circular economy**

stock.adobe.com / fotofabrika



**Digital education**

KfW / Nanna Heitmann/ MAGNUM PHOTOS

# Responsibility starts with ourselves!



## Diversity

**105**

nationalities are represented in total



## Inclusion

**5.9%**

at KfW are severely disabled.  
This corresponds to 323 employees



## Women in management positions

**x2**

The proportion of women in senior management has more than doubled since 2022 to approx. 30%



## Childcare

**>110**

daycare, kindergarten and nursery places

**KFW**



**Thank you.**