



**More than finance:
We shape transformation**

DEG at a glance

For entrepreneurial success and development

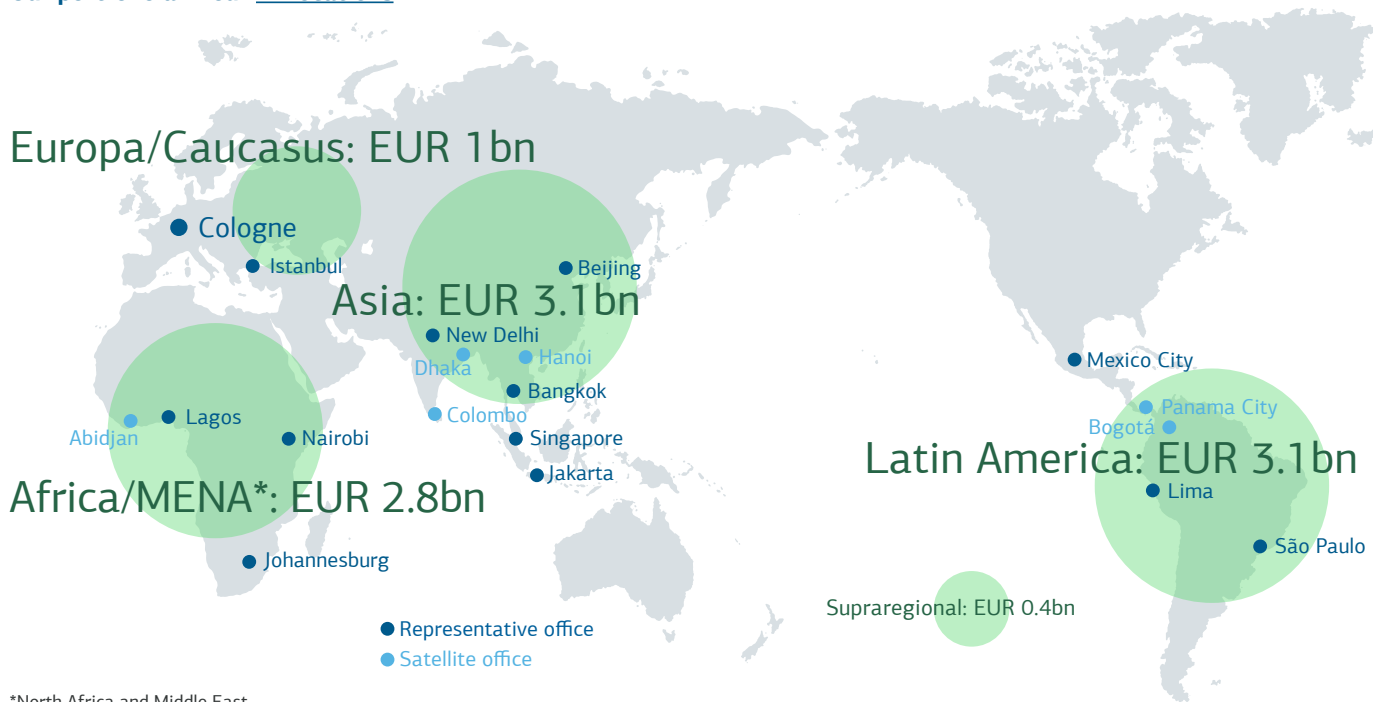
For more than 60 years DEG has been a reliable partner to forward-looking private-sector companies and financial service providers that implement high-impact and climate-friendly investments in emerging and developing countries. We offer our customers long-term financing, targeted advice and promotional programmes and enable them to open up new markets, develop and compete successfully.

Private enterprises are key drivers of development. They create jobs and income, improve local added value and infrastructure – and open up prospects for the local population. For us as a development finance institution and subsidiary of KfW Group, one of the world's leading promotional banks, the impact on the ground is decisive.

We reach private enterprises in developing countries in two ways: one way is to finance them directly with loans and equity investments. The other is to invest in local banks and financiers, which in turn supply mainly small and medium-sized enterprises with financing.

Our customers are mainly based in developing and emerging countries as well as in Germany and other industrialised nations. We provide them with capital on market terms from our own funds – capital that is often difficult to obtain, particularly in developing countries.

Our portfolio and our 19 locations





DEG has increased its financing of high-impact and climate-friendly investments since 2022, with the aim of achieving climate neutrality by 2040. This includes DEG's participation in the Emerging Markets Infrastructure Fund II, which focuses on investments in transport infrastructure and renewable energy in Asia and Africa, seeks to achieve net zero and fosters the transition to a climate-friendly economy. EMIF II calculates the carbon footprint of its portfolio companies and proposes action to reduce it.



Solutions for a changing world

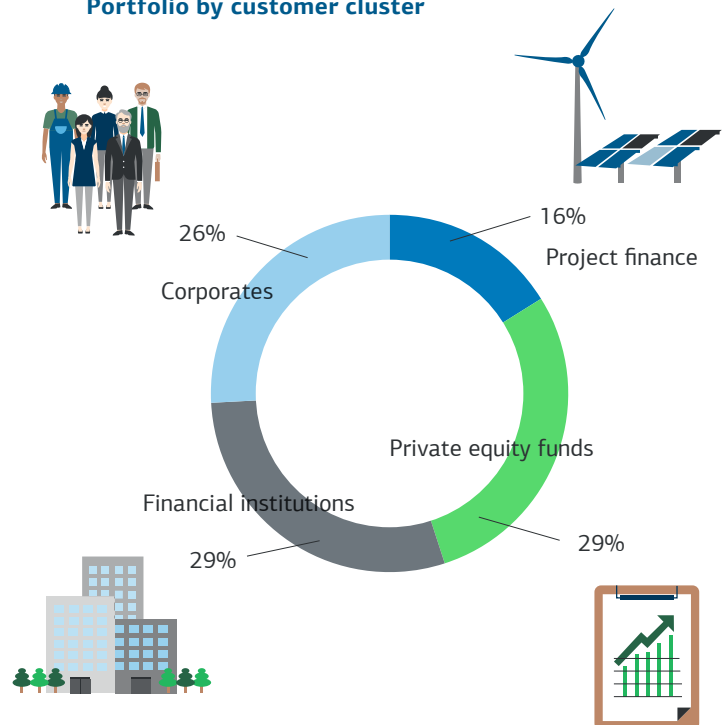
This is a time of dynamic change, with climate change and its severe consequences at the forefront, particularly in developing countries and emerging economies. Factors such as digitalisation affect economies, societies, businesses and business models, and mean that transformation is crucial. We provide financing and advice to companies looking to seize the business opportunities of this transformation.

DEG provides expert contacts for every customer group, who develop solutions in partnership with them. Our experience also enables us to offer tailored financing [solutions](#) and support with profound market insight, impact and climate expertise and our international network.

Our [Business Support Services \(BSS\)](#) and [promotional programmes](#) help measures to be realised in corporate governance, resource and energy efficiency, risk management and environmental and social management.

If required, we can also mobilise and arrange larger volumes for our customers by getting additional investors on board. We are continuously developing our products and services, for example financing for fintechs, gender bonds and corporate bonds.

Portfolio by customer cluster




Development impact as a yardstick


What we achieve in developing and emerging countries by providing long-term finance and advising businesses is DEG's key yardstick. For many years we have supported sustainable development as defined by the 2030 Agenda of the United Nations with its 17 Sustainable Development Goals (SDGs). The 2030 Agenda aims to improve living conditions for all humans and protect the planet.

All customers we provide financing with commit to achieving defined development goals. We measure progress by means of a transparent procedure, the [Development Effectiveness Rating \(DERa\)](#).

Our work benefits people, businesses and countries: our customers create qualified jobs and income and are also actively committed to education and training of their staff. In addition, they also boost economic growth, create local value and support the transfer of know-how. Their taxes and


export earnings contribute to government revenue and foreign exchange earnings – funds that are needed for investments in infrastructure, education, health, etc. As a development finance institution, we are actively working to disseminate international environmental, social and corporate governance standards. We perform environmental and social appraisals with the utmost care, and closely monitor the implementation of contractually agreed action plans by the companies.

Learn more about our mode of operation and the policies we use. [Click here:](#) 


Would you like to learn more about what we have achieved with our commitment? [Click here:](#) 

Focus on impact and climate

Since 2022, DEG has focused even more keenly on

- further enhancing the positive development impact of its customers on society and the environment;
- reducing greenhouse gas emissions in line with the Paris Agreement's 1.5° goal, with the aim of achieving climate neutrality by 2040;
- actively supporting customers with their transformation in order to strengthen their resilience and achieve even greater development impact. 



Promoting renewable energies and contributing to greater climate protection and a better energy supply in its partner countries is one of DEG's priorities. On an annual basis, energy utilities financed by DEG produce 31 TWh of electricity from renewable energy and currently supply over 32 million people. One of these companies is Alcazar Energy Partners, a developer of renewable energy projects in Georgia, Uzbekistan, Jordan and Egypt, among others. 

Facts and figures



DEG's portfolio is currently worth **EUR 10.3bn**, financing investments in over **70 countries**.



In 2023 DEG committed more than **EUR 1.9bn** for entrepreneurial **investment**. DEG also mobilised **EUR 613m** from additional investors.

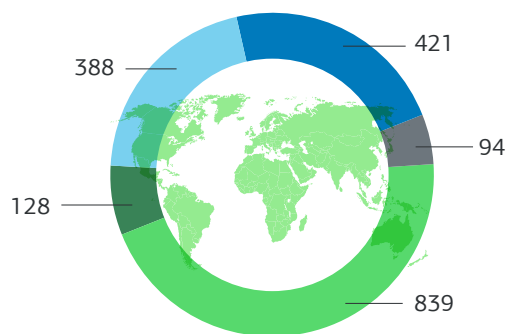


DEG has approximately **680 employees**.



With its commitment, DEG particularly contributes to the following **SDGs**: “Decent work and economic growth”, “Partnerships for the goals”, “No poverty”, “Quality education”, “Industry, innovation and infrastructure” and “Good health and well-being”.

New commitments 2023 by region (in million EUR)



Africa/MENA* ■ Asia ■ Europe/Caucasus ■
 Latin America ■ Supraregional ■ *North Africa and Middle East

Customers report:



“We really appreciate DEG’s support. It has helped us with sustainable development and job creation, and we hope to continue to grow together.”

Yoselyn Malamud, CEO of vegetable and fruit producer Virú in Peru, which has received financing, support and advice from DEG since 2013. Through its Business Support Services, DEG has helped the company in its transformation journey towards more efficient, low-carbon and resource-conscious production.



“We are delighted that, in DEG, we have found a reliable partner to support us in developing and expanding sustainable business activities, even in challenging situations.”

Dr. Jan Klingele, Managing Partner of the Klingele group, whose Brazilian subsidiary received EUR 40 million in financing from DEG for investment in environmentally-friendly technologies and renewable energy.



“We value our partnership with DEG. Together we support companies that provide inclusive, responsible finance and digital health services.”

Wen Ling Lim, COO of the Southeast Asian fund manager Integra Partners, which invests in companies in Southeast Asia that drive transformation and inclusion, together with DEG as anchor investor.



On our YouTube channel, customers report on their cooperation with DEG. Please click here for more statements.



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