

# »» Promotional Figures

as of 31 March 2017

## KfW Group as of 31 March 2017

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Differences in the totals may occur due to rounding.

## Business activities of KfW Group

(EUR in billions)

	2016	1-3/2016	1-3/2017
<b>KfW Group (consolidated)<sup>1)</sup></b>	<b>81.0</b>	<b>15.6</b>	<b>18.2</b>
<b>Domestic promotional business</b>	<b>55.1</b>	<b>12.2</b>	<b>14.6</b>
of which:			
Business sector Mittelstandsbank	21.4	4.2	5.6
Business sector Kommunal- & Privatkundenbank / Kreditinst.	33.7	8.0	9.0
<b>Business sector Financial markets</b>	<b>1.3</b>	<b>0.1</b>	<b>0.3</b>
<b>International business</b>	<b>24.9</b>	<b>3.3</b>	<b>3.3</b>
of which:			
Business sector Export and project finance (KfW IPEX-Bank)	16.1	2.5	2.1
Business area KfW Development Bank	7.3	0.7	1.1
DEG	1.6	0.1	0.2

<sup>1)</sup> Adjustment for commitments of Export and project finance with refinancing from KfW programme loans  
(2016: EUR 273 million, 03/2016: EUR 0 million, 03/2017: EUR 61 million)

**Business sector Mittelstandsbank**

(EUR in billions)

	2016	1-3/2016	1-3/2017
<b>Business sector Mittelstandsbank</b>	<b>21.4</b>	<b>4.2</b>	<b>5.6</b>
<b>Start-ups and general corporate finance</b>	<b>10.1</b>	<b>1.9</b>	<b>2.7</b>
of which:			
KfW Entrepreneur Loan	5.8	0.8	1.6
ERP Start-up Loan	3.5	0.9	1.0
Consultancy grants	8 million	0 million	0 million
<b>Innovation</b>	<b>0.6</b>	<b>0.2</b>	<b>0.1</b>
of which:			
ERP Innovation Programme	0.5	0.2	0.1
<b>Environment</b>	<b>10.7</b>	<b>2.1</b>	<b>2.8</b>
of which:			
KfW Renewable Energies Programme	4.7	0.9	1.4
KfW Energy Efficiency Programme	5.2	1.1	1.4
KfW Environmental Programme	0.3	0.1	0.0
KfW Offshore Wind Energy Programme	0.4	0.0	0.0

**Business sector Kommunal- & Privatkundenbank/Kreditinstitute**

(EUR in billions)

	2016	1-3/2016	1-3/2017
<b>Business sector Kommunal- &amp; Privatkundenbank/Kreditinstitute</b>	<b>33.7</b>	<b>8.0</b>	<b>9.0</b>
<b>Housing</b>	<b>20.8</b>	<b>4.5</b>	<b>6.1</b>
of which:			
Programmes for Energy-efficient Construction and Refurbishment	15.5	3.1	4.7
of which:			
Energy-efficient Construction	11.3	2.1	3.7
Energy-efficient Refurbishment Loans	3.8	1.0	0.9
Energy-efficient Refurbishment Grants	374 million	35 million	114 million
For information only: number of grants	128,399	14,581	33,959
KfW Home Ownership Programme	4.9	1.3	1.2
Age-appropriate Conversion	0.5	0.1	0.2
<b>Education</b>	<b>2.3</b>	<b>0.6</b>	<b>0.5</b>
of which:			
KfW Student Loan	1.0	0.2	0.2
<b>Infrastructure</b>	<b>4.1</b>	<b>1.4</b>	<b>1.1</b>
<b>Global funding of promotional institutions of the federal states</b>	<b>4.4</b>	<b>0.9</b>	<b>1.1</b>
<b>Individual Financing - Banks</b>	<b>2.1</b>	<b>0.6</b>	<b>0.1</b>

**Business sector Financial markets**

(EUR in millions)

	2016	1-3/2016	1-3/2017
<b>Business sector Financial markets</b>	<b>1,274</b>	<b>108</b>	<b>269</b>
of which:			
ABS portfolio	975	75	170
Green bond portfolio	299	33	100

**Business sector Export and project finance (KfW IPEX-Bank)**

(EUR in billions)

	<b>2016</b>	<b>1-3/2016</b>	<b>1-3/2017</b>
<b>KfW IPEX-Bank, regional distribution<sup>1)</sup></b>	<b>14.4</b>	<b>2.5</b>	<b>2.1</b>
of which:			
Germany	3.4	0.6	0.6
Europe	5.5	0.9	0.6
Regions outside Europe	5.5	1.0	0.9
<b>KfW IPEX-Bank, distribution by sector</b>	<b>16.1</b>	<b>2.5</b>	<b>2.1</b>
of which:			
Industry, power and basic industries, trade finance	8.8	1.8	1.3
Transport and transport infrastructure	5.6	0.7	0.8
Bank refinancing under CIRR ship financing scheme	1.7	0.0	0.0
Bank refinancing under ERP-CIRR (incl. AKA-CIRR)	-	-	0.0

<sup>1)</sup> Without bank refinancing under CIRR

**Business sector Promotion of developing countries and emerging economies (KfW Development Bank, DEG)**  
(EUR in billions)

	2016	1-3/2016	1-3/2017
<b>Business sector Promotion of developing countries &amp; emerging economies</b>	<b>8.8</b>	<b>0.8</b>	<b>1.2</b>
of which:			
<b>KfW Development Bank</b>	<b>7.3</b>	<b>0.7</b>	<b>1.1</b>
FC standard loans/grants	1.9	0.3	0.3
FC development loans	1.8	0.1	0.3
of which:			
Budget funds	30 million	0 million	0 million
KfW funds	1.8	0.1	0.3
FC promotional loans	3.3	0.3	0.4
FC promotional holdings	55 million	0 million	4 million
Mandates	0.2	0.0	0.2
For information only:			
Total budget funds	2.1	0.3	0.4
Total KfW funds	5.1	0.4	0.6
<b>DEG</b>	<b>1.6</b>	<b>0.1</b>	<b>0.2</b>