

»» Promotional Figures

as of 31 March 2016

KfW Group as of 31 March 2016

1. Overview of KfW's business activities
2. Business sector Mittelstandsbank
3. Business sector Kommunal- und
Privatkundenbank/Kreditinstitute
4. Business sector Capital markets
5. Business sector Export and project finance
(KfW IPEX-Bank)
6. Business sector Promotion of developing and
emerging countries
(KfW Development Bank, DEG)

Differences in the totals may occur due to rounding.

Business activities of KfW Group

(EUR in billions)

	2015	1 – 3/2015	1 – 3/2016
KfW Group (consolidated) ¹⁾	79.3	17.4	15.6
Domestic promotional business	50.5	9.8	12.2
Business sector Mittelstandsbank	20.4	3.7	4.2
Business sector Kommunal- und Privatkundenbank/Kreditinstitute	30.1	6.1	8.0
Business sector Capital markets	1.1	0.0	0.1
International business	27.9	7.6	3.3
<i>of which:</i>			
<i>Business sector Export and project finance (KfW IPEX-Bank)</i>	<i>20.2</i>	<i>6.8</i>	<i>2.5</i>
<i>Business area KfW Development Bank</i>	<i>6.7</i>	<i>0.5</i>	<i>0.7</i>
<i>DEG</i>	<i>1.1</i>	<i>0.3</i>	<i>0.1</i>

¹⁾ Adjustment for commitments of Export and project finance with refinancing from KfW programme loans (03/2015: EUR 0 million, 2015: EUR 229 million, 03/2016: EUR 0 million)

Business sector Mittelstandsbank

(EUR in billions)

	2015	1-3/2015	1-3/2016
Business sector Mittelstandsbank	20.4	3.7	4.2
Start-ups and general investments	10.3	2.1	1.9
of which:			
KfW Entrepreneur Loan	6.0	1.3	0.8
ERP Start-up Loan	3.6	0.7	0.9
Advisory grants	25 million	7 million	0.0
Innovation	0.8	0.1	0.2
of which:			
ERP Innovation Programme	0.6	0.1	0.2
Environment	9.3	1.5	2.1
of which:			
KfW Renewable Energies Programme	4.5	0.7	0.9
KfW Energy Efficiency Programme	3.8	0.7	1.1
KfW Environmental Programme	0.4	0.1	0.1
KfW Offshore Wind Energy Programme	0.4	0.0	0.0

Business sector Kommunal- und Privatkundenbank/Kreditinstitute

(EUR in billions)

	2015	1 – 3/2015	1 – 3/2016
Business sector Kommunal- und Privatkundenbank/Kreditinstitute	30.1	6.1	8.0
Housing	16.5	3.4	4.5
of which:			
Programmes for Energy-efficient Construction and Refurbishment	10.6	2.1	3.1
of which:			
Energy-efficient Construction	7.0	1.4	2.1
Energy-efficient Refurbishment Loans	3.4	0.7	1.0
Energy-efficient Refurbishment Grants	190 million	31 million	35 million
For information only: number of grants	81,013	12,797	14,581
KfW Home Ownership Programme	5.4	1.1	1.3
Age-appropriate Conversion	0.4	0.1	0.1
Education	2.6	0.6	0.6
of which:			
KfW Student Loan	1.2	0.3	0.2
Infrastructure	5.0	0.8	1.4
General funding of promotional institutions of the federal states	4.7	0.7	0.9
Individual Financing – Banks	1.3	0.5	0.6

Business sector Capital markets

(EUR in millions)

	2015	1-3/2015	1-3/2016
Business sector Capital markets	1,119	41	108
<i>ABS portfolio</i>	838	41	75
<i>Green bond portfolio</i>	281		33

Business sector Export and project finance (KfW IPEX-Bank)

(EUR in billions)

	2015	1-3/2015	1-3/2016
KfW IPEX-Bank, regional distribution ¹⁾	18.0	6.6	2.5
of which:			
Germany	4.8	2.1	0.6
Europe	6.7	2.1	0.9
Regions outside Europe	6.5	2.4	1.0
KfW IPEX-Bank, distribution by sector	20.2	6.8	2.5
of which:			
Industry, power and basic industries	10.3	3.9	1.8
Transport and transport infrastructure	7.7	2.8	0.7
Bank Refinancings CIRR Ship Financing	2.2	0.1	0.0

¹⁾ Without Bank Refinancings CIRR Ship Financing.

Business sector Promotion of developing and emerging countries (KfW Development Bank, DEG)

(EUR in billions)

	2015	1-3/2015	1-3/2016
Business sector Promotion of developing and emerging countries	7.7	0.9	0.8
of which:			
KfW Development Bank	6.7	0.5	0.7
FC standard loans/grants	2.1	0.2	0.3
FC development loans	1.6	0.0	0.1
of which:			
Budget funds	23 million	0.0	0.0
KfW funds	1.6	0.0	0.1
FC promotional loans	2.7	0.3	0.3
FC promotional holdings	65 million	0.0	0.0
Mandates	0.2	0.0	0.0
For information only:			
Total budget funds	2.2	0.2	0.3
Total KfW funds	4.3	0.3	0.4
DEG	1.1	0.3	0.1