

# »» Promotional Figures

as of 30 DV d/ Sv2015

## KfW Group as of 30 September 2015

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Differences in the totals may occur due to rounding.

## Business activities of KfW Group

(EUR in billions)

	2014	1 - 9/2014	1 - 9/2015
<b>KfW Group (consolidated) <sup>1)</sup></b>	<b>74.1</b>	<b>50.7</b>	<b>59.5</b>
<b>Domestic promotional business</b>	<b>47.6</b>	<b>33.7</b>	<b>38.6</b>
<i>Business sector Mittelstandsbank</i>	19.9	14.4	15.4
<i>Business sector Kommunal- und Privatkundenbank/Kreditinstitute</i>	27.7	19.3	23.2
<b>Business sector Capital markets</b>	<b>1.2</b>	<b>0.9</b>	<b>0.7</b>
<b>International business</b>	<b>25.5</b>	<b>16.1</b>	<b>20.3</b>
of which:			
<i>Business sector Export and project finance (KfW IPEX-Bank)</i>	16.6	12.8	16.3
<i>Business area KfW Development Bank</i>	7.4	2.7	3.1
DEG	1.5	0.7	0.8

<sup>1)</sup> Adjustment for commitments of Export and project finance with refinancing from KfW programme loans (09/2014: EUR 105 million, 2014: EUR 153 million, 09/2015: EUR 134 million).

**Business sector Mittelstandsbank**

(EUR in billions)

	2014	1-9/2014	1-9/2015
<b>Business sector Mittelstandsbank</b>	<b>19.9</b>	<b>14.4</b>	<b>15.4</b>
<b>Start-ups and general investments</b>	<b>10.3</b>	<b>7.5</b>	<b>8.1</b>
of which:			
KfW Entrepreneur Loan	6.9	5.1	5.0
ERP Start-up Loan	2.6	1.8	2.6
Consultancy grants	70 million	53 million	21 million
<b>Innovation</b>	<b>1.4</b>	<b>1.0</b>	<b>0.4</b>
of which:			
ERP Innovation Programme	1.3	0.9	0.4
<b>Environment</b>	<b>8.2</b>	<b>5.9</b>	<b>6.9</b>
of which:			
KfW Renewable Energies Programme	4.1	3.2	3.4
KfW Energy Efficiency Programme	3.2	2.3	2.7
KfW Environmental Programme	0.6	0.2	0.3
KfW Offshore Wind Energy Programme	0.0	0.0	0.4

**Business sector Kommunal- und Privatkundenbank/Kreditinstitute**

(EUR in billions)

	2014	1 - 9/2014	1 - 9/2015
<b>Business sector Kommunal- und Privatkundenbank/Kreditinstitute</b>	<b>27.7</b>	<b>19.3</b>	<b>23.2</b>
<b>Housing</b>	<b>14.3</b>	<b>11.2</b>	<b>12.9</b>
of which:			
Programmes for Energy-Efficient Construction and Refurbishment	9.3	7.4	8.3
of which:			
Energy-Efficient Construction	5.6	4.3	5.6
Energy-Efficient Refurbishment Loans	3.5	3.0	2.6
Energy-Efficient Refurbishment Grants	148 million	111 million	137 million
For information only: number of grants	62,629	45,605	58,475
KfW Home Ownership Programme	4.7	3.5	4.2
Age-appropriate Conversion	0.3	0.3	0.3
<b>Education and social development</b>	<b>2.6</b>	<b>1.8</b>	<b>1.9</b>
of which:			
KfW Student Loan	1.4	1.0	0.9
<b>Infrastructure</b>	<b>4.0</b>	<b>2.7</b>	<b>3.4</b>
<b>General funding of promotional institutions of the federal states</b>	<b>4.6</b>	<b>2.8</b>	<b>4.1</b>
<b>Individual financing banks</b>	<b>2.2</b>	<b>0.9</b>	<b>0.9</b>

**Business sector Export and project finance (KfW IPEX-Bank)**

(EUR in billions)

	2014	1 - 9/2014	1 - 9/2015
<b>KfW IPEX-Bank, regional distribution <sup>1)</sup></b>	<b>15.4</b>	<b>11.8</b>	<b>16.2</b>
of which:			
Germany	3.2	2.4	4.1
Europe	5.6	3.5	6.2
Regions outside Europe	6.6	5.9	5.9
<b>KfW IPEX-Bank, distribution by sector</b>	<b>16.6</b>	<b>12.8</b>	<b>16.3</b>
of which:			
Industry, power and basic industries	9.0	5.9	8.2
Transport and transport infrastructure	6.3	6.0	8.0
Bank Refinancings CIRR Ship Financing	1.3	0.9	0.1

<sup>1)</sup> Without Bank Refinancings CIRR Ship Financing.

**Business sector Promotion of developing and emerging countries (KfW Development Bank, DEG)**

(EUR in billions)

	2014	1 - 9/2014	1 - 9/2015
<b>Business sector Promotion of developing and emerging countries</b>	<b>8.8</b>	<b>3.4</b>	<b>4.0</b>
of which:			
<b>KfW Development Bank</b>	<b>7.4</b>	<b>2.7</b>	<b>3.1</b>
FC standard loans/grants	1.6	0.5	0.8
FC development loans	2.8	1.0	0.6
of which:			
Budget funds	85 million	79 million	8 million
KfW funds	2.8	0.9	0.6
FC promotional loans	2.5	1.0	1.7
FC promotional holdings	79 million	79 million	38 million
Mandates	0.3	0.1	0.1
For information only:			
Total budget funds	1.7	0.5	0.8
Total KfW funds	5.4	2.0	2.3
<b>DEG</b>	<b>1.5</b>	<b>0.7</b>	<b>0.8</b>