

# »» Promotional Figures

as of 31 March 2015

## KfW Group as of 31 March 2015

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Differences in the totals may occur due to rounding.

## Business activities of KfW Group

(EUR in billions)

	2014	1 – 3/2014	1 – 3/2015
<b>KfW Group (consolidated) <sup>1)</sup></b>	<b>74.1</b>	<b>13.9</b>	<b>17.4</b>
<i>Domestic promotional business</i>	<b>47.6</b>	<b>10.0</b>	<b>9.8</b>
<i>Business sector Mittelstandsbank</i>	<b>19.9</b>	<b>5.1</b>	<b>3.7</b>
<i>Business sector Kommunal- und Privatkundenbank/Kreditinstitute</i>	<b>27.7</b>	<b>4.9</b>	<b>6.1</b>
<i>Business sector Capital markets</i>	<b>1.2</b>	<b>0.1</b>	<b>0.0</b>
<i>International business</i>	<b>25.5</b>	<b>3.8</b>	<b>7.6</b>
<i>of which:</i>			
<i>Business sector Export and project finance (KfW IPEX-Bank)</i>	16.6	3.3	6.8
<i>Business area KfW Development Bank</i>	7.4	0.4	0.5
<i>DEG</i>	1.5	0.2	0.3

<sup>1)</sup> Adjustment for commitments of Export and project finance with refinancing from KfW programme loans (03/2014: EUR 73 million, 2014: EUR 153 million, 03/2015: EUR 0 million).

## Business sector Mittelstandsbank

(EUR in billions)

	2014	1-3/2014	1-3/2015
<b>Business sector Mittelstandsbank</b>	<b>19.9</b>	<b>5.1</b>	<b>3.7</b>
<b>Start-ups and general investments</b>	<b>10.3</b>	<b>2.7</b>	<b>2.1</b>
of which:			
KfW Entrepreneur Loan	6.9	1.8	1.3
ERP Start-up Loan	2.6	0.7	0.7
Advisory grants	70 million	16 million	7 million
<b>Innovation</b>	<b>1.4</b>	<b>0.3</b>	<b>0.1</b>
of which:			
ERP Innovation Programme	1.3	0.3	0.1
<b>Environment</b>	<b>8.2</b>	<b>2.1</b>	<b>1.5</b>
of which:			
KfW Renewable Energies Programme	4.1	1.1	0.7
KfW Energy Efficiency Programme	3.2	0.8	0.7
KfW Environmental Programme	0.6	0.1	0.1
KfW Offshore Wind Energy Programme	0.0	0.0	0.0

**Business sector Kommunal- und Privatkundenbank/Kreditinstitute**

(EUR in billions)

	2014	1-3/2014	1-3/2015
<b>Business sector Kommunal- und Privatkundenbank/Kreditinstitute</b>	<b>27.7</b>	<b>4.9</b>	<b>6.1</b>
<b>Housing</b>	<b>14.3</b>	<b>3.5</b>	<b>3.4</b>
of which:			
Programmes for Energy-Efficient Construction and Refurbishment	9.3	2.3	2.1
of which:			
Energy-Efficient Construction	5.6	1.3	1.4
Energy-Efficient Refurbishment Loans	3.5	0.9	0.7
Energy-Efficient Refurbishment Grants	148 million	30 million	31 million
For information only: number of grants	62,629	12,292	12,797
KfW Home Ownership Programme	4.7	1.1	1.1
Age-appropriate Conversion	0.3	0.1	0.1
<b>Education</b>	<b>2.6</b>	<b>0.6</b>	<b>0.6</b>
of which:			
KfW Student Loan	1.4	0.3	0.3
<b>Infrastructure</b>	<b>4.0</b>	<b>0.6</b>	<b>0.8</b>
<b>General funding of promotional institutions of the federal states</b>	<b>4.6</b>	<b>0.2</b>	<b>0.7</b>
<b>Individual financing banks</b>	<b>2.2</b>	<b>0.0</b>	<b>0.5</b>

**Business sector Export and project finance (KfW IPEX-Bank)**

(EUR in billions)

	2014	1-3/2014	1-3/2015
<b>KfW IPEX-Bank, regional distribution <sup>1)</sup></b>	<b>15.4</b>	<b>3.2</b>	<b>6.6</b>
of which:			
Germany	3.2	0.8	2.1
Europe	5.6	1.0	2.1
Regions outside Europe	6.6	1.4	2.4
<b>KfW IPEX-Bank, distribution by sector</b>	<b>16.6</b>	<b>3.3</b>	<b>6.8</b>
of which:			
Industry, power and basic industries	9.0	1.6	3.9
Transport and transport infrastructure	6.3	1.6	2.8
Bank Refinancings CIRR Ship Financing	1.3	0.1	0.1

<sup>1)</sup> Without Bank Refinancings CIRR Ship Financing.

**Business sector Promotion of developing and emerging countries (KfW Development Bank, DEG)**

(EUR in billions)

	2014	1 - 3/2014	1 - 3/2015
<b>Business sector Promotion of developing and emerging countries</b>	<b>8.8</b>	<b>0.5</b>	<b>0.9</b>
of which:			
<b>KfW Development Bank</b>	<b>7.4</b>	<b>0.4</b>	<b>0.5</b>
FC standard loans/grants	1.6	0.1	0.2
FC development loans	2.8	0.1	0.0
of which:			
Budget funds	85 million	0.0	0.0
KfW funds	2.8	0.1	0.0
FC promotional loans	2.5	0.1	0.3
FC promotional holdings	79 million	0.0	0.0
Mandates	0.3	0.1	0.0
For information only:			
Total budget funds	1.7	0.1	0.2
Total KfW funds	5.4	0.2	0.3
<b>DEG</b>	<b>1.5</b>	<b>0.2</b>	<b>0.3</b>