

»» Promotional Figures

as at 31 > RbTY 201%

KfW Group as at 31 March 2014

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Differences in the totals may occur due to rounding.

Business activities of KfW Group

(EUR in billions)

	2013	1 – 3/2013	1 – 3/2014
KfW Group (consolidated) ¹⁾	72.5	15.6	13.9
<i>Domestic promotional business</i>	51.6	12.2	10.0
<i>Business sector Mittelstandsbank</i>	22.6	5.9	5.1
<i>Business sector Kommunal- und Privatkundenbank/Kreditinstitute</i>	28.9	6.2	4.9
<i>Business sector Capital markets</i>	0.7	0.1	0.1
<i>International business</i>	20.5	3.3	3.8
<i>of which:</i>			
<i>Business sector Export and project finance (KfW IPEX-Bank)</i>	13.7	2.7	3.3
<i>Business area KfW Development Bank</i>	5.3	0.3	0.4
<i>DEG</i>	1.5	0.3	0.2

¹⁾ Adjustment for commitments of Export and project finance with refinancing from KfW programme loans (03/2013: EUR 0 million, 2013: EUR 193 million, 03/2014: EUR 73 million).

Business sector Mittelstandsbank

(EUR in billions)

	2013	1-3/2013	1-3/2014
Business sector Mittelstandsbank	22.6	5.9	5.1
Start-ups and general investments	11.3	3.1	2.7
of which:			
KfW Entrepreneur Loan	8.0	2.1	1.8
ERP Start-up Loan	2.6	0.7	0.7
Advisory grants	94 million	19 million	16 million
Innovation	1.0	0.3	0.3
of which:			
ERP Innovation Programme	1.0	0.3	0.3
Environment	10.3	2.6	2.1
of which:			
KfW Renewable Energies Programme	4.7	1.1	1.1
KfW Energy Efficiency Programme	4.7	1.1	0.8
KfW Environmental Programme	0.5	0.1	0.1
KfW Offshore Wind Energy Programme	0.2	0.2	0.0

Business sector Kommunal- und Privatkundenbank/Kreditinstitute

(EUR in billions)

	2013	1 - 3/2013	1 - 3/2014
Business sector Kommunal- und Privatkundenbank/Kreditinstitute	28.9	6.2	4.9
Housing	15.6	3.2	3.5
of which:			
Programmes for Energy-Efficient Construction and Refurbishment	10.4	1.8	2.3
of which:			
Energy-Efficient Construction	6.3	1.1	1.3
Energy-Efficient Refurbishment Loans	3.9	0.7	0.9
Energy-Efficient Refurbishment Grants	159 million	24 million	30 million
For information only: number of grants	64,504	9,499	12,292
KfW Home Ownership Programme	4.5	1.2	1.1
Senior-friendly Conversion	0.4	0.1	0.1
Education	2.6	0.6	0.6
of which:			
KfW Student Loan	1.4	0.2	0.3
Infrastructure	4.7	1.3	0.6
General Refinancing of promotional institutions of the federal states	3.6	0.7	0.2
Individual Financing-Banks	2.5	0.5	0.0

Business sector Export and project finance (KfW IPEX-Bank)

(EUR in billions)

	2013	1-3/2013	1-3/2014
KfW IPEX-Bank, regional distribution ¹⁾	13.7	2.7	3.2
of which:			
Germany	2.7	0.9	0.8
Europe	5.4	1.0	1.0
Regions outside Europe	5.7	0.8	1.4
KfW IPEX-Bank, distribution by sector	13.7	2.7	3.3
of which:			
Industry, power and basic industries	8.4	1.5	1.6
Transport and transport infrastructure	5.4	1.2	1.6
Bank Refinancings CIRR Ship Financing	0.0	0.0	0.1

¹⁾ Without Bank Refinancings CIRR Ship Financing.

Business sector Promotion of developing and transition countries (KfW Development Bank, DEG)

(EUR in billions)

	2013	1-3/2013	1-3/2014
Business sector Promotion of developing and transition countries	6.7	0.6	0.5
of which:			
KfW Development Bank	5.3	0.3	0.4
FC standard loans/grants	1.7	0.2	0.1
FC development loans	1.0	0.1	0.1
of which:			
Budget funds	66 million	14 million	-
KfW funds	0.9	0.1	0.1
FC promotional loans	2.1	0.1	0.1
FC promotional holdings	85 million	1 million	-
Mandates	0.4	0.0	0.1
For information only:			
Total budget funds	1.8	0.2	0.1
Total KfW funds	3.0	0.1	0.2
DEG	1.5	0.3	0.2