



Promotional Figures

as of 31 March 2019

KfW Group as of 31 March 2019

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Differences in the totals may occur due to rounding.

Business activities of KfW Group

(EUR in billions)

	2018	1-3/2018	1-3/2019
KfW Group (consolidated)¹⁾	75.5	18.9	16.9
Domestic promotional business	46.0	14.9	10.9
thereof:			
Business sector Mittelstandsbank & Private Kunden	36.3	12.7	9.1
Business sector Individualfinanzierung & Öffentliche Kunden	9.5	2.2	1.7
Business sector KfW Capital	0.1	0.0	0.0
Business sector Financial markets	1.5	0.2	0.3
International business	28.3	3.8	5.8
thereof:			
Business sector Export and project finance	17.7	3.3	4.8
Business area KfW Development Bank	8.7	0.4	0.8
DEG	1.9	0.1	0.2

¹⁾ Adjustment for commitments of Export and project finance with refinancing from KfW programme loans (2018: EUR 245 million, 03/2018: EUR 0 million, 03/2019: EUR 0 million).

Business sector Mittelstandsbank & Private Kunden

(EUR in billions)

	2018	1-3/2018	1-3/2019
Business sector Mittelstandsbank & Private Kunden (SME Bank & Private Clients)	36.3	12.7	9.1
SME Bank	17.2	6.3	4.8
Innovation	3.1	2.4	0.1
of which: ERP Digitalisation and Innovation Loan	2.9	2.4	0.1
General corporate finance	3.1	0.8	1.2
of which: KfW Entrepreneur Loan	2.5	0.6	1.0
Start-ups	3.6	1.1	1.0
of which: ERP Start-up Loan	3.5	1.0	1.0
Environment & Sustainability	0.3	0.0	0.1
of which: KfW Environmental Programme	0.3	0.0	0.1
Energy transition	7.1	2.0	2.4
of which: KfW Renewable Energies Programme	1.8	0.6	0.4
of which: KfW Energy Efficiency Programme	5.3	1.4	2.0
Private Clients	19.1	6.3	4.3
Education	2.1	0.5	0.5
of which: KfW Student Loan	0.8	0.2	0.1
Housing	5.0	1.2	1.4
of which: KfW Home Ownership Programme	3.5	1.0	0.7
of which: Baukindergeld grant	1.2	-	0.5
of which: Age-appropriate Conversion	0.4	0.1	0.1
Energy transition	12.0	4.7	2.4
of which: Energy-efficient Construction and Refurbishment thereof:	12.0	4.7	2.4
Energy-efficient Construction	7.7	3.1	1.6
Energy-efficient Refurbishment Loans	3.8	1.4	0.7
Energy-efficient Construction and Refurbishment Grants (EUR in millions)	530	129	151
For information only: number of grants	155,632	34,961	39,143

Business sector Individualfinanzierung & Öffentliche Kunden

(EUR in billions)

	2018	1-3/2018	1-3/2019
Business sector Individualfinanzierung & Öffentliche Kunden (Customised Finance & Public Clients)	9.5	2.2	1.7
Municipal and social infrastructure	3.5	0.7	0.7
thereof:			
Investment Loan for Municipalities	2.0	0.3	0.3
Investment Loan for Municipal Enterprises	1.5	0.4	0.3
Customised finance Corporates	0.2	0.0	0.1
of which: KfW Loan Growth	0.0	-	0.1
of which: Acquisition finance	0.1	0.0	0.0
Individual financing Banks & Promotional institutions of the federal states	5.9	1.5	0.9
of which: General funding of promotional institutions of the federal states	2.9	0.8	0.9
of which: Refinancing of export loans covered by federal guarantees	1.4	0.2	0.0
of which: Global loans Leasing	1.5	0.5	0.0
of which: Global loans Europe	0.0	0.0	0.0

Business sector KfW Capital

(EUR in millions)

	2018	1-3/2018	1-3/2019
KfW Capital	141	17	33
Innovation	141	17	33
thereof:			
High-Tech Start-up Fund	17	0	0
ERP-Venture Capital Fund Investments	124	17	33

Business sector Financial markets

(EUR in millions)

	2018	1-3/2018	1-3/2019
Business sector Financial markets	1,472	185	321
thereof:			
ABS portfolio	1,107	117	298
Green bond portfolio	365	68	24

Business sector Export and project finance (KfW IPEX-Bank)

(EUR in billions)

	2018	1-3/2018	1-3/2019
KfW IPEX-Bank, regional distribution ¹⁾	17.0	3.0	4.5
thereof:			
Germany	2.9	0.3	0.8
Europe	7.1	1.7	1.4
Regions outside Europe	7.0	1.0	2.4
KfW IPEX-Bank, distribution by sector	17.7	3.3	4.8
thereof:			
Industry, power and basic industries, trade finance	10.9	1.4	2.0
Transport and transport infrastructure	6.1	1.6	2.6
Bank refinancing (CIRR ship financing scheme and ERP Export Financing Programme incl. AKA-CIRR)	0.7	0.3	0.3

¹⁾ Without bank refinancing under CIRR.

Business sector Promotion of developing countries and emerging economies (KfW Development Bank, DEG)
(EUR in billions)

	2018	1-3/2018	1-3/2019
Business sector Promotion of developing countries and emerging economies	10.6	0.5	1.0
thereof:			
KfW Development Bank	8.7	0.4	0.8
FC standard loans/grants	2.9	0.3	0.3
FC development loans	3.1	0.0	0.0
thereof:			
Budget funds (EUR in millions)	21	0	0
KfW funds	3.1	0.0	0.0
FC promotional loans	2.2	0.1	0.4
FC promotional holdings (EUR in millions)	25	0	0
Mandates	0.5	0.0	0.1
For information only:			
Total budget funds	3.4	0.3	0.4
Total KfW funds	5.3	0.1	0.4
DEG	1.9	0.1	0.2