

>>> KfW inaugural €STR-linked FRN EUR 1bn 3yr FRN due Nov 2022

13th November 2019

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KfW successfully launches its inaugural floating rate note linked to the Euro Short-Term Rate (€STR).

Petra Wehlert (Head of Capital Markets) comments: "The transition to €STR is an important step forward for capital markets. Being a large issuer of EUR-denominated bonds we would like to contribute to a growing acceptance of this product with this new issue. We see an increasing number of investors getting prepared for the new product."

Joint Lead Managers:







Transaction Highlights

- On Wednesday 13th November 2019, KfW, rated Aaa/AAA/AAA (Moody's/Scope/S&P; all stable) and guaranteed by the Federal Republic of Germany, successfully issued its inaugural 3-year floating rate note, linked to the Euro Short-Term Rate (€STR).
- Final orders in excess of EUR 1.1bn (excluding JLM orders) allowed the issuer to price at
 €STR+10bps, offering a small new issue concession versus its secondary fixed rate curve.
- The EUR 1bn transaction is due on 21st November 2022 and pays a coupon of €STR+200bps, daily compounding with 5 day observation lag.
- The demand was primarily driven by bank treasuries, followed by central banks.
- €STR is the recommended new risk-free benchmark rate in Euros, being published daily by the European Central Bank since October 2nd.

By investor type

Asset Manager

99% raised ytd out of EUR 80bn

KfW expects its volume of long-term funding to be raised in the capital markets in 2019 to be approximately EUR 80 billion.

Distribution Statistics

Other

By geography

10% 11% 25% 11% 25% 8% 64% 12% 20% 14% Germany France Banks UK Scandinavia Central Banks & Official Institutions ■ BeNeLux Rest of Europe

25 individual investors

Very well diversified order book primarily driven by bank accounts.



Transaction Summary

ISIN	DE000A254PH6
Issuer	KfW
Guarantor	Federal Republic of Germany
Rating	Aaa / stable (Moody's) AAA / stable (Scope Ratings) AAA / stable (Standard & Poor's)
Notional Amount	EUR 1 billion
Pricing Date	13 November 2019
Maturity Date	21 November 2022
Coupon	+200bps, daily compounded €STR, 5d observation lag, quarterly, floor at 0%
Discount margin	compounded €STR plus 10bps
Reoffer Price	105.829%
Format	EMTN programme
Listing	Frankfurt
Clearing	CBF (CBL, Euroclear)
Joint Lead Managers	Crédit Agricole CIB, Deutsche Bank, UniCredit

Execution Process

- The deal was announced in the afternoon of Tuesday 12th November at 14:25 CET.
- Following a stable market opening on Wednesday morning, the books opened with initial spread guidance of €STR+10bps area at 9am CET.
- Strong investor demand continued to support the bookbuilding as orders reached in excess of EUR 1bn (excluding JLM orders) by 11:22am CET after which the spread was set to €STR +10bps. The books finally closed at 12pm CET in excess of EUR 1.1bn (excluding JLM orders).
- The deal was priced at 13:31pm CET at €STR+10bps, with a coupon of 200bps over the compounded daily €STR and a reoffer price of 105.829%.